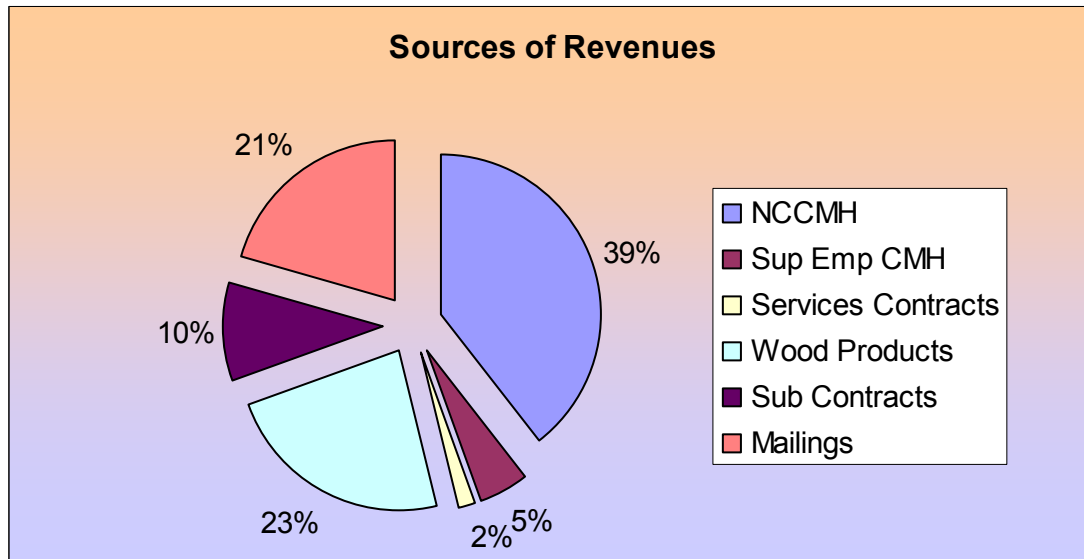
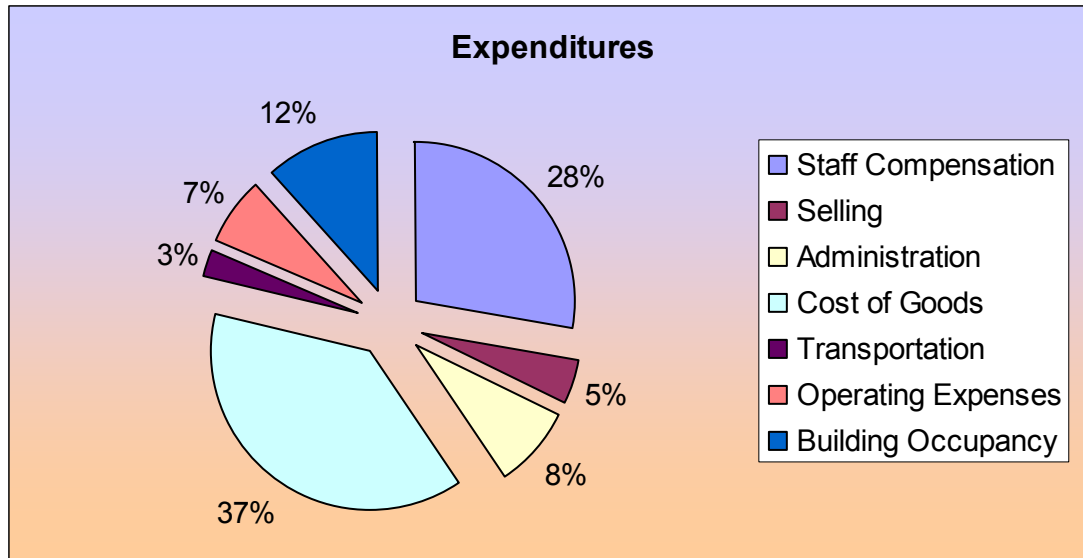


Crossroads Industries, Inc. 2006 Annual Report

2006 had the potential to be a devastating year. With no announcement, Georgia Pacific, our largest manufacturing customer for over 11 years, closed their doors. Thirty percent of our company's annual sales revenue was lost. Nine staff with disabilities and hourly wages ranging from \$8.00 to \$12.50 were laid off. We, along with many vendors throughout our community, suffered greatly from the actions of the new private owners of the previously publicly held company.

Board, staff, and clients took a deep breath, made drastic and instantaneous adjustments, and continued to drive the mission forward. We received a grant for new programming monies to create more jobs in the community through supported employment and micro-enterprise initiatives. Internally, we saw an increase in sub-contract work performed on site. Our mailing department increased sales dramatically from the previous year. The total sales losses from the customer plant closure could not be totally made up, but we did an excellent job pulling in expenses and expanding those areas where opportunity presented itself. Our Strategic Plan lays out an outline to continue developing new work opportunities, new businesses, and increased diversification of training options for the clients we serve.





Demographics and Outcome Statistics

- We served 61 persons in our facility based programs
 - * 57 persons with developmental disabilities
 - * 19 persons with mental disorders
 - * 4 persons with traumatic brain injury
 - * 3 persons with visual impairments
 - * 4 persons with physical disabilities
- 86% of our clients in facility based employment hit their earnings goals
- 100% of our clients in community based employment made 107% or more of minimum wage
- 18 placements in community competitive jobs
- Satisfaction Surveys
 - * 96% of Organizational Employment Program clients were satisfied with the services they received
 - * 91% of our Personal and Social Service Program clients were satisfied with the services they received
 - * 100% of the home providers were satisfied with our services
 - * Funders demonstrated their satisfaction in our services by increasing funding for our programs by 235% over the previous year.